VariQ offers a wide range of security risk management, engineering, operations, and cyber defense solutions. Our cyber solutions are cost-effective and tailored to meet the mission and vision of our clients.

**Cyber Security Services:**
- Cyber Defense/Security Operations Center (SOC)
- Threat/Vulnerability Management
- Computer Security Incident Response (CIRC)
- Identity and Access Management (ICAM/IDAM)
- Security Information and Event Management (SIEM)
- Threat Intelligence
- Security Integration/Engineering
- Penetration Testing/Phishing Exercise Support
- Enterprise and Security Architecture
- Enterprise Endpoint Protection Design/Maintenance
- Intrusion Detection/Prevention Systems
- Risk Management Framework (RMF)
- Cyber Security Framework
- Enterprise FISMA Compliance
- Security Control and Privacy Assessments
- Security Assessment and Authorization (SA&A)
- Security Policy Development and Support
- Information System Security Officer (ISSO) Support
- Disaster Recovery/COOP
- Data Loss Prevention (DLP)
- Secure Code Analysis
- Firewall Management/Configuration
- Host and Network Forensics
- HSPD-12 Access Control/Management

**Tools**

VariQ has deep expertise and experience implementing, managing, and refreshing an array of IT security tools.

**Partial List of Tools in Which VariQ Provides Subject Matter Expertise:**
- NCircle, Nessus, CoreImpact
- Symantec Antivirus, SEP, SSIM, SCS, Control Compliance Suite, DLP
- Netwitness
- Archer eGRC
- Cognos
- FireEye
- McAfee IntruShield, Orchestrator, ePolicy, VirusScan
- Splunk, ArcSight, QRadar, McAfee Nitro SIEM
- GRC: TAF, RSAM, CSAM
- Imperva WAF
- Citrix NetScaler
- DbProtect
- Guardian IMDb
- Blue Coat
- ServiceNow
- CORE Impact

**Certifications**

VariQ is continually adding new capabilities and certifications to increase the value we bring to our clients.

**Cyber Security Certifications of VariQ Personnel:**
- CISSP
- CGC
- GCFA
- GAWN
- GAWN
- Security+
- GCIA
- GSE
- GSE
- MCSE-Sec
- CISA
- GPEN
- GIAC
- CCNA
- GIAC
- CCAR
- ACIA
- CCIE
- MSCE-Sec
- CISP
- CISSP-ISSAP

**Prime Contract Vehicles and Corporate Credentials**

- Alliant 2 Unrestricted, 10 Year, $50B IDIQ
- Alliant 2 Small Business, 10 Year, $15B IDIQ
- SeaPort NxG, 10 Year, $50B IDIQ
- CMS SPARC, 10 Year, $25B IDIQ - SB, HZ
- CIO-SP3, 10 Year, $20B IDIQ - SB, HZ
- FBI EICSS, 5 Year, $500M BPA
- GSA IT Schedule Number 70: GS-35F-0389V
- CFPB CPASS; 3 Year, $30M BPA
- FAA eFAST; 5 Year, $2B IDIQ
- CMMI Level 3
- ISO 9001:2015
- ISO 20000-1:2011
- ISO 27001:2013
- DCAA Approved Accounting System

**Technical Partnerships**

- Splunk
- Amazon Web Services
- Microsoft Gold Certified Partner
- Hewlett Packard Enterprise

**Accomplishments**

2017 — ACG Corporate Growth Company of the Year ($25-$75M)
2017, 2016, 2014 — Tech Council of Maryland, Government Contracting Firm of the Year (Finalist)
2016 — Montgomery County Small Business Leader of the Year Awardee
2016 — SmartCEO’s Family Business Legacy Awardee
2015 — GovCon Executive of the Year (up to $75M)
2015 — Montgomery County DED, Cyber Security Company of the Year Awardee
2015 — Treasury Small Business Prime Contractor of the Year (Nominee)
2015 — SECAF, Project of the Year Awardee
## Cyber Security Projects

**CLIENT / DESCRIPTION OF WORK PERFORMED:**

<table>
<thead>
<tr>
<th><strong>INTERNAL REVENUE SERVICE — Enterprise FISMA Compliance</strong></th>
<th><strong>OFFICE OF THE COMPTROLLER OF THE CURRENCY — Cyber Defense Center</strong></th>
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</thead>
<tbody>
<tr>
<td>VariQ assures security compliance through SA&amp;A, Continuous Monitoring, E-D SCA, SAS activities for 150+ applications and general support systems (GSS) enabling the IRS to collect over $2 trillion in revenues and process over 250 million tax returns each year.</td>
<td>VariQ provides 24x7x365 security management, engineering, and oversight of the Cyber Defense Center (CDC). Our support includes Program Management, Security Operations Center (SOC)/Security Information and Event Management (SIEM), Incident Response, Threat Intelligence and Vulnerability Management/Analytics, Identity and Access Management (IdAM), Security Engineering and Integration, and Portal Engineering.</td>
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<tr>
<th><strong>US MINT — Cyber Security Compliance</strong></th>
<th><strong>BUREAU OF ENGRAVING AND PRINTING — IT Cyber Security Services</strong></th>
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<tbody>
<tr>
<td>VariQ provides security risk management services to the ISD Compliance Branch. Our support includes Program Management and Oversight, Enterprise Risk Management, RMF Implementation, Security Assessment and Authorization (SA&amp;A), Insider Threat Program Support, POA&amp;M Management, ISSO Support, Audit Support, Privacy Impact and Control Assessments, and Standards, Policies, Processes, and Procedure development, review and updates.</td>
<td>VariQ provides on-site technical, analytical, and program management support to include certification, compliance and audit evaluation, continuous monitoring, IT security event management, and security assessment support for new and existing systems, major and minor.</td>
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<tr>
<td>VariQ provides security risk management services to the Office of IT/IA/SA&amp;A. Our support includes implementation of the NIST Cybersecurity Framework, Information Security Audits, Information System Security Plan Development, Management and Operational Support, POA&amp;M Management, and User Access Recertification Report Management.</td>
<td>VariQ provides cybersecurity program management, risk management, and operational security monitoring and analysis to a variety of projects and programs within the Technology and Innovation Office.</td>
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<tr>
<th><strong>FEDERAL BUREAU OF INVESTIGATION — ISSO Support</strong></th>
<th><strong>UNITED STATES COAST GUARD — Command, Control, &amp; Communications Engineering Center (C3CEN)</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>VariQ provides security risk management/ information systems security support and assurance for the security aspects, operations, and maintenance of multiple systems and applications. Our support includes ensuring that all Information Systems (IS) are operated, maintained, and disposed of in accordance with security policies and practices, ensuring that security requirements are addressed during all phases of the IS lifecycle, developing and maintaining SSPs, Configuration Management Plans, Contingency Plans, Continuity of Operations (COOP), Disaster Recovery Planning, Incident Response Planning, and Continuous Monitoring Planning.</td>
<td>VariQ provides engineering and technical support for classified USCG Intelligence Tactical Cryptologic Afloat (ITCA) systems supported by the U.S. Coast Guard Command, Control, and Communications Engineering Center (C3CEN). Our support includes technical support for ITCA, engineering services support, information systems security officer support, and unplanned work management.</td>
</tr>
</tbody>
</table>

## About VariQ

Founded in 2003, VariQ is an award-winning Information Technology and IT Security Services company with a focus on Federal, State, and Local Government departments and agencies. As a mid-tier business, we design, implement, and manage secure IT solutions for today’s complex and dynamic client enterprises. Our core competencies are in Cyber Security, IT Infrastructure, and Software Development. VariQ is a CMMI Level 3, ISO 9001:2015, ISO 20000-1:2011, and ISO 27001:2013 certified company. Our commitment to quality, IT service, and information security is embedded in our company’s culture and established Quality Policy: *We will achieve client satisfaction by continually improving processes, responsiveness, and services that exceed client requirements and expectations.*

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