

# Microsoft Capabilities



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## MICROSOFT AGREEMENTS / CONTRACT VEHICLES / CORPORATE CREDENTIALS

- Microsoft Partner Network: 1675025
- MSA—Consulting & Premier: U6739268
- Master Services Agreement (MSA)—Dynamics: 6101916
- Microsoft Services Subcontractor Agreement: 3008397
- GSA IT Schedule 70: GS-35F-0389V
- GSA Cloud SIN: 132-40
- Contract Vehicles: [www.variq.com/contracts](http://www.variq.com/contracts)
- CMMI DEV Level 3 V2.0
- CMMI SVC Level 3 V2.0
- ISO 9001:2015
- ISO 20000-1:2011
- ISO 27001:2013

**Microsoft Partner**



- Gold Collaboration and Content
- Gold Datacenter
- Gold Messaging
- Silver Application Development
- Silver Communications
- Silver Windows and Devices
- Silver Data Analytics




## MICROSOFT CONSULTING SERVICES (MCS)


As a Microsoft Gold Partner, VariQ has competencies in the areas of Application Development/Integration, Communications, Customer Relationship Management, Management and Virtualization, Messaging, and Server Platforms.


- Migrations/Divestitures
- Enterprise Architecture
- Strategic Planning
- Design and Deployment
- IT and Capability Mapping
- Operations and Maintenance
- Knowledge Transfer


## ACCOMPLISHMENTS


2019 — EY Entrepreneur of the Year Mid-Atlantic Award (Finalist) 

2018 — Moxie Award GovCon (201-300 employees) 


2017 — ACG Corporate Growth Company of the Year (\$25-\$75M) 


2017, 2016, 2014 — Tech Council of Maryland, Government Contracting Firm of the Year (Finalist) 


2016 — Montgomery County Small Business Leader of the Year Awardee 

2016 — SmartCEO's Family Business Legacy Awardee 

2015 — GovCon Executive of the Year (up to \$75M) 

2015 — Montgomery County DED, Cyber Security Company of the Year Awardee 

2015 — Treasury Small Business Prime Contractor of the Year (Nominee) 

2015 — SECAF, Project of the Year Awardee 

2015, 2014, 2013, 2012, 2011, 2010 — Inc. 500/5000 (Ranked) 

## MICROSOFT CLOUD SOLUTIONS PROVIDER (CSP)



Microsoft CSP offers a comprehensive cloud-based platform, allowing organizations to partner with a single provider for all their cloud strategy, licensing, road mapping, implementation, user productivity, user adoption, security, and ongoing managed services.

- Flexibility to scale Microsoft technology up and down in a cloud environment
- Access to Microsoft CSP and Microsoft experts
- Versatility to engage in long-term commitments or month-to-month billing
- Enables VariQ to directly manage customers' entire Microsoft cloud lifecycle

## VARIQ SPECIFIC QUALIFICATIONS AND CAPABILITIES

VariQ brings capabilities and certifications that complement MPS and MCS services and are tailored more uniquely to Federal clients.

- Azure Cloud
- Office 365
- Hyper-V
- Lync / Skype for Business
- Exchange
- Active Directory
- SharePoint
- SQL Server
- Dynamics CRM
- System Center
- Server OS
- Desktop OS
- IIS
- Live Meeting
- .NET
- Project Server

## MICROSOFT CERTIFICATIONS

- Azure Certified Architect Expert
- IT Professional (MCITP)
- Systems Engineer (MCSE)
- Solutions Developer (MCSD)
- Technology Specialist (MCTS)
- Systems Administrator (MCSA) +Security
- Systems Engineer (MCSE) +Security
- Database Administrator (MCDBA)

## MICROSOFT PROJECTS

### CLIENT / DESCRIPTION OF WORK PERFORMED:



#### NATIONAL INSTITUTE OF HEALTH — Microsoft Premier Support & Microsoft Consulting Services

VariQ developed RedSky, a new information exchange and collaboration platform for the Office of Public Health Preparedness and Response (OPHPR) Situation Awareness Branch. RedSky's dashboard provides CDC executives with situational awareness and decision support pertaining to public health threats (e.g. Ebola outbreaks) and emergency response operations.



#### NATIONAL HEART, LUNG, AND BLOOD INSTITUTE — Azure Environment Configuration & Sharepoint Management

VariQ assisted in building an NHLBI Azure environment that supports continuous delivery of software, and is a Continuity of Operations Plan (COOP) platform. VariQ assisted with setting up SharePoint in Azure and performing daily administration tasks and migrations to SharePoint 2016.



#### INTERNAL REVENUE SERVICE — Security Risk Management

VariQ integrates collaboration tools such as MS SharePoint and Lync communicator to enable strong project communication in virtual and on-site team environments. Team members across the country collaborate on complex work products, all of which are stored and shared using a SharePoint site that is well-organized and easily accessible.



#### CENTER OF DISEASE CONTROL — Import Permit Select Agent System (IPSAS)

VariQ developed IPSAS to encompass both on-premises and cloud environments: an Azure-based development environment, an Azure government-cloud test environment, and an on-premises production environment. We designed a cloud to on-premises release management strategy to seamlessly promote the application through each life-cycle phase.



**FINCEN**  
Microsoft Consulting



**PACOM**  
Premier Support



**Fermi Lab**  
Premier Support



**PBGC**  
Enterprise Architecture



**DCMA**  
Premier Support



**NIST**  
Premier Support



**LOC**  
Premier Support



**USDA**  
Premier Support



**FRB**  
Premier Support



**DOJ**  
Premier Support

## ABOUT VARIQ

Founded in 2003, VariQ is a premier provider of Cybersecurity, Software Development, and Cloud services for today's complex and dynamic client enterprise. As a mid-tier business, VariQ specializes in architecting, engineering, and integrating cutting-edge technologies to deliver advanced solutions to 20+ federal, state, and local government departments and agencies.

VariQ is a CMMI DEV and SVC Level 3 v2.0, ISO 9001:2015, ISO 20000-1:2011, and ISO 27001:2013 certified company. Our commitment to quality, IT service, and information security is embedded in our company's culture and established Quality Policy:

**We will achieve client satisfaction by continually improving processes, responsiveness, and services that exceed client requirements and expectations.**